

**COMMUNITY BENEFITS REPORTING FORM**

*Pursuant to RSA 7:32-c-1*

FOR FISCAL YEAR BEGINNING 07/01/2015

*to be filed with:*

Office of the Attorney General  
Charitable Trusts Unit  
33 Capitol Street, Concord, NH 03301-6397  
603-271-3591

**Section 1: ORGANIZATIONAL INFORMATION**

**Organization Name Speare Memorial Hospital**

**Street Address 16 Hospital Road**

**City Plymouth**

**County 05 - Grafton**

**State NH Zip Code 03264**

**Federal ID # 02-0226774**

**State Registration # 6283**

**Website Address: www.spearehospital.com**

Is the organization's community benefit plan on the organization's website? Yes

Has the organization filed its Community Benefits Plan Initial Filing Information form? Yes

**IF NO**, please complete and attach the Initial Filing Information Form.

**IF YES**, has any of the initial filing information changed since the date of submission?

No **IF YES**, please attach the updated information.

**Chief Executive:** Michelle McEwen 6032382230

mmcewen@spearehospital.com

**Board Chair:** William Larsen 6035362230 bill.larsen42@gmail.com

**Community Benefits**

**Plan Contact:** Michele Hutchins 6032386468

mhutchins@spearehospital.com

Is this report being filed on behalf of more than one health care charitable trust? No

**IF YES**, please complete a copy of this page for each individual organization included in this filing.



## **Section 2: MISSION & COMMUNITY SERVED**

Mission Statement: To provide excellent healthcare for our community every day.

Has the Mission Statement been reaffirmed in the past year (RSA 7:32e-I)? Yes

Please describe the community served by the health care charitable trust. "Community" may be defined as a geographic service area and/or a population segment.

Service Area (Identify Towns or Region describing the trust's primary service area):  
Speare Memorial Hospital best defines its community as those towns comprising southern Grafton County based on our patient origin information and market share data published by the New Hampshire Hospital Association.

Town Name	2013 Population	Median Income	Population Density	Distance to Nearest Hospital (miles)
Alexandria	1850	\$52,391	42.5	21
Ashland	1796	\$39,390	158.7	7
Bridgewater	1152	\$55,000	53.7	14
Bristol	3051	\$48,429	178.6	15
Campton	3312	\$50,951	63.8	18
Dorchester	323	\$63,750	7.2	18
Ellsworth	58	\$35,000	2.7	12
Groton	526	\$43,393	12.9	13
Hebron	548	\$60,694	32.5	11
Holderness	1817	\$65,461	59.5	7
Lincoln	1264	\$34,792	9.7	30
Plymouth	6957	\$41,709	246.5	
Rumney	1679	\$44,609	40.0	8
Thornton	2483	\$59,028	49.4	14
Warren	739	\$40,833	15.2	25
Waterville Valley	240	\$73,472	3.7	21
Wentworth	900	\$44,837	21.5	16
Total	28,695	\$50,220 (avg.)		

Service Population (Describe demographic or other characteristics if the trust primarily serves a population other than the general population):

Serve general population.

**Section 3: COMMUNITY NEEDS ASSESSMENT**

In what year was the last community needs assessment conducted to assist in determining the activities to be included in the community benefit plan?

2014 (Please attach a copy of the needs assessment if completed in the past year)

Was the assessment conducted in conjunction with other health care charitable trusts in your community? Yes

Based on the needs assessment and community engagement process, what are the priority needs and health concerns of your community?

	NEED (Please enter code # from attached list of community needs)
1	122
2	370
3	421
4	422
5	101
6	121
7	420
8	500
9	601

What other important health care needs or community characteristics were considered in the development of the current community benefits plan (e.g. essential needs or services not specifically identified in the community needs assessment)?

	NEED (Please enter code # from attached list of community needs)
A	300
B	301
C	321
D	350
E	504
F	602
G	609

Please provide additional description or comments on community needs including description of “other” needs (code 999) if applicable. *Attach additional pages if necessary:*  
As identified in our 2014 Community Needs Assessment process, access to mental/ behavioral health care, physical activity and diet/nutrition continue to be focal points of our region's community health needs. Underscoring the promotion and support of a healthier lifestyle is also the need to better manage chronic disease, including diabetes, cardiovascular and cardiopulmonary health issues. It is also important to understand the underlying socio-economic issues identified as barriers in our communities. These include transportation, unemployment

and food assistance. Working collaboratively with other health and social service organizations enables Speare Memorial Hospital to address these issues holistically, with the goal of improving population health overall.

**Section 4: COMMUNITY BENEFIT ACTIVITIES**

Identify the categories of Community Benefit activities provided in the preceding year and planned for the upcoming year (note: some categories may be blank). For each area where your organization has activities, report the past and/or projected unreimbursed costs for *all* community benefit activities in that category. For each category, also indicate the *primary* community needs that are addressed by these activities by referring to the applicable number or letter from the lists on the previous page (i.e. the listed needs may relate to only a subset of the total reported costs in some categories).

<i>A. Community Health Services</i>	<i>Community Need Addressed</i>	<i>Unreimbursed Costs (preceding year)</i>	<i>Unreimbursed Costs (projected)</i>
<i>Community Health Education</i>	A 3 4	\$39,791.00	\$41,781.00
<i>Community-based Clinical Services</i>	A D F	\$15,290.00	\$19,500.00
<i>Health Care Support Services</i>	5 -- --	\$1,005.00	\$1,056.00
<i>Other: Diabetes Education &amp; Support</i>	A 4 7	\$2,882.00	\$3,026.00

<i>B. Health Professions Education</i>	<i>Community Need Addressed</i>	<i>Unreimbursed Costs (preceding year)</i>	<i>Unreimbursed Costs (projected)</i>
<i>Provision of Clinical Settings for Undergraduate Training</i>	8 F --	\$1,200.00	\$1,200.00
<i>Intern/Residency Education</i>	-- -- --		
<i>Scholarships/Funding for Health Professions Ed.</i>	-- -- --		
<i>Other:</i>	-- -- --		

<i>C. Subsidized Health Services</i>	<i>Community Need Addressed</i>	<i>Unreimbursed Costs (preceding year)</i>	<i>Unreimbursed Costs (projected)</i>
<i>Type of Service: Primary Care Clinic</i>	5 8 A	\$121,141.00	\$89,030.00
<i>Type of Service: School Dental Program</i>	5 6 D	\$67,719.00	\$74,899.00
<i>Type of Service: Breast Cancer Screening</i>	5 B D	\$13,356.00	\$14,027.00
<i>Type of Service: Medication Donations</i>	-- -- --	\$12,905.00	\$13,550.00
<i>Type of Service:</i>	-- -- --		

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<b><i>D. Research</i></b>	<b><i>Community Need Addressed</i></b>	<b><i>Unreimbursed Costs (preceding year)</i></b>	<b><i>Unreimbursed Costs (projected)</i></b>
<i>Clinical Research</i>	-- -- --		
<i>Community Health Research</i>	-- -- --		
<i>Other:</i>	-- -- --		

<b><i>E. Financial Contributions</i></b>	<b><i>Community Need Addressed</i></b>	<b><i>Unreimbursed Costs (preceding year)</i></b>	<b><i>Unreimbursed Costs (projected)</i></b>
<i>Cash Donations</i>	3 7 F	\$26,378.00	\$26,000.00
<i>Grants</i>	5 8 A	\$228,000.00	\$287,500.00
<i>In-Kind Assistance</i>	-- -- --		
<i>Resource Development Assistance</i>	-- -- --		

<b><i>F. Community Building Activities</i></b>	<b><i>Community Need Addressed</i></b>	<b><i>Unreimbursed Costs (preceding year)</i></b>	<b><i>Unreimbursed Costs (projected)</i></b>
<i>Physical Infrastructure Improvement</i>	-- -- --		
<i>Economic Development</i>	9 9 9	\$2,004.00	\$2,104.00
<i>Support Systems Enhancement</i>	-- -- --		
<i>Environmental Improvements</i>	-- -- --		
<i>Leadership Development; Training for Community Members</i>	-- -- --		
<i>Coalition Building</i>	3 4 G	\$445.00	\$468.00
<i>Community Health Advocacy</i>	-- -- --		

<b><i>G. Community Benefit Operations</i></b>	<b><i>Community Need Addressed</i></b>	<b><i>Unreimbursed Costs (preceding year)</i></b>	<b><i>Unreimbursed Costs (projected)</i></b>
<i>Dedicated Staff Costs</i>	3 7 F	\$27,893.00	\$34,371.00
<i>Community Needs/Asset Assessment</i>	-- -- --	\$0.00	\$0.00
<i>Other Operations</i>	5 F --	\$32,169.00	\$36,869.00

<b><i>H. Charity Care</i></b>	<b><i>Community Need Addressed</i></b>	<b><i>Unreimbursed Costs (preceding year)</i></b>	<b><i>Unreimbursed Costs (projected)</i></b>
<i>Free &amp; Discounted Health Care Services</i>	6 8 A	\$1,754,134.00	\$1,442,424.00

<b><i>I. Government-Sponsored Health Care</i></b>	<b><i>Community Need Addressed</i></b>	<b><i>Unreimbursed Costs (preceding year)</i></b>	<b><i>Unreimbursed Costs (projected)</i></b>
<i>Medicare Costs exceeding reimbursement</i>	5 8 --	\$2,000,433.00	\$2,100,455.00
<i>Medicaid Costs exceeding reimbursement</i>	5 8 --	\$69,673.00	\$73,157.00
<i>Other Publicly-funded health care costs exceeding reimbursement</i>	-- -- --		

**Section 5: SUMMARY FINANCIAL MEASURES**

<i>Financial Information for Most Recent Fiscal Year</i>	<i>Dollar Amount</i>
<i>Gross Receipts from Operations</i>	\$108,141,615.00
<i>Net Revenue from Patient Services</i>	\$48,273,834.00
<i>Total Operating Expenses</i>	\$53,167,594.00
<i>Net Medicare Revenue</i>	\$15,109,013.00
<i>Medicare Costs</i>	\$17,109,447.00
<i>Net Medicaid Revenue</i>	\$5,239,154.00
<i>Medicaid Costs</i>	\$5,308,826.00
<i>Unreimbursed Charity Care Expenses</i>	\$1,754,134.00
<i>Unreimbursed Expenses of Other Community Benefits</i>	\$3,023,513.00
<i>Total Unreimbursed Community Benefit Expenses</i>	\$4,777,647.00
<i>Leveraged Revenue for Community Benefit Activities</i>	\$460,505.00
<i>Total Community Benefits including Leveraged Revenue for Community Benefit Activities</i>	\$5,238,152.00

**Section 6: COMMUNITY ENGAGEMENT in the Community Benefits Process**

<i>List the Community Organizations, Local Government Officials and other Representatives of the Public consulted in the community benefits planning process. Indicate the role of each in the process.</i>	<i>Identification of Need</i>	<i>Prioritization of Need</i>	<i>Development of the Plan</i>	<i>Commented on Proposed Plan</i>
1) Community Action Program 2) Genesis Behavioral Health 3) Mid-State Health Center 4) Newfound Area Nurses Association	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5) Pemi-Baker Home Health and Hospice	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6) Whole Village Family Resource Center	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
7) Pemi Youth Center 8) Plymouth Regional Senior Center	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9) Plymouth Police Department 10) Holderness Plymouth Department 11) Rep. Jim Aguir 12) Rep. Mary Cooney 13) Rep. Ruth Gulick	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14) Brand & Sawiki	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15) Plymouth General Dentistry	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16) CADY	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17) Town of Ashland 18) Town of Bristol	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
19) SAU 4 20) SAU 48	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21) Commissioner Martha Richards	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22) Dr. Barb McCahn, Plymouth State University	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
23) Area clergy	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
24) Main St. Dental	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
25) Plymouth Pediatrics	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
26) Central NH MRC and CERT	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
27) Rep. Suzanne Smith	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
28) Central NH Chamber of Commerce	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
29) Tapple Thompson Community Center	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
30) Barbara Noyes 31) Kelly Schwanner 32) Sandra Lerner 33) Dolly Reiss	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
34) NH Dental Society	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
35) Senator Jeannie Forrester	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
36) Pemi Bridge House	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
37) Central New Hampshire Public Health Network	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
38) Plymouth State University	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Please provide a description of the methods used to solicit community input on community needs (attach additional pages if necessary): Primary methods used for encouraging community conversation and identification of needs: Legislative breakfast hosted by Speare Memorial Hospital educating representatives about efforts, shortfalls, and encouraging discussion on community healthcare issues; community leader interviews; ongoing planning through the Central New Hampshire Health Partnership; working in partnership with the Central NH Public Health Network and our Family Advisors to develop program content consistent with needs assessment goals; and engagement of the Public Health Advisory Committee through the Public Health Network.

A particular focus area of this past year was addressing and discussing the key community needs of physical activity, nutrition education and obesity. Through a multi-pronged approach involving schools and school nurses, our registered dietitian, and community outreach, Speare sought to create greater community awareness and education of options and opportunities for improving individual and population health by adopting the 5-2-1-0 Healthy NH initiative.

A program promoted by the Foundation for Healthy Communities, 5-2-1-0 focuses in on four key messages to help kids and their families live healthier lives: Eat five or more servings of fruits and vegetables a day; limit screen time (television, computer/tablets, gaming) to two hours or less a day; get at least one hour of physical activity/active play each day; and don't drink sugary drinks.

Additionally Speare has been an active partner in the Plymouth Area Community Conversations, working to create synergy between central New Hampshire organizations and agencies working to address social service and lifestyle needs of our communities.

**Section 7: CHARITY CARE COMPLIANCE**

<b>Please characterize the charity care policies and procedures of your organization according to the following:</b>	<b>YES</b>	<b>NO</b>	<b>Not Applicable</b>
The valuation of charity does not include any bad debt, receivables or revenue	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Written charity care policy available to the public	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Any individual can apply for charity care	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Any applicant will receive a prompt decision on eligibility and amount of charity care offered	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notices of policy in lobbies	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notice of policy in waiting rooms	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notice of policy in other public areas	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Notice given to recipients who are served in their home	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### **List of Potential Community Needs for Use on Section 3**

#### *100 - Access to Care; General*

- 101 - Access to Care; Financial Barriers
- 102 - Access to Care; Geographic Barriers
- 103 - Access to Care; Language/Cultural Barriers to Care
- 120 - Availability of Primary Care
- 121 - Availability of Dental/Oral Health Care
- 122 - Availability of Behavioral Health Care
- 123 - Availability of Other Medical Specialties
- 124 - Availability of Home Health Care
- 125 - Availability of Long Term Care or Assisted Living
- 126 - Availability of Physical/Occupational Therapy
- 127 - Availability of Other Health Professionals/Services
- 128 - Availability of Prescription Medications

#### *200 - Maternal & Child Health; General*

- 201 - Perinatal Care Access
- 202 - Infant Mortality
- 203 - Teen Pregnancy
- 204 - Access/Availability of Family Planning Services
- 206 - Infant & Child Nutrition
- 220 - School Health Services

#### *300 - Chronic Disease – Prevention and Care; General*

- 301 - Breast Cancer
- 302 - Cervical Cancer
- 303 - Colorectal Cancer
- 304 - Lung Cancer
- 305 - Prostate Cancer
- 319 - Other Cancer
- 320 - Hypertension/HBP
- 321 - Coronary Heart Disease
- 322 - Cerebrovascular Disease/Stroke
- 330 - Diabetes
- 340 - Asthma
- 341 - Chronic Obstructive Pulmonary Disease
- 350 - Access/Availability of Chronic Disease Screening Services

#### *360 - Infectious Disease – Prevention and Care; General*

- 361 - Immunization Rates
- 362 - STDs/HIV
- 363 - Influenza/Pneumonia
- 364 - Food borne disease
- 365 - Vector borne disease

*370 - Mental Health/Psychiatric Disorders – Prevention and Care; General*

- 371 - Suicide Prevention
- 372 - Child and adolescent mental health
- 372 - Alzheimer's/Dementia
- 373 - Depression
- 374 - Serious Mental Illness

*400 - Substance Use; Lifestyle Issues*

- 401 - Youth Alcohol Use
- 402 - Adult Alcohol Use
- 403 - Youth Drug Use
- 404 - Adult Drug Use
- 405 - Youth Tobacco Use
- 406 - Adult Tobacco Use
- 407 - Access/Availability of Alcohol/Drug Treatment
- 420 - Obesity
- 421 - Physical Activity
- 422 - Nutrition Education
- 430 - Family/Parent Support Services

*500 – Socioeconomic Issues; General*

- 501 - Aging Population
- 502 - Immigrants/Refugees
- 503 - Poverty
- 504 - Unemployment
- 505 - Homelessness
- 506 - Economic Development
- 507 - Educational Attainment
- 508 - High School Completion
- 509 - Housing Adequacy

*520 - Community Safety & Injury; General*

- 521 - Availability of Emergency Medical Services
- 522 - Local Emergency Readiness & Response
- 523 - Motor Vehicle-related Injury/Mortality
- 524 - Driving Under Influence
- 525 - Vandalism/Crime
- 526 - Domestic Abuse
- 527 - Child Abuse/Neglect
- 528 - Lead Poisoning
- 529 - Work-related injury
- 530 - Fall Injuries
- 531 - Brain Injury
- 532 - Other Unintentional Injury

533 - Air Quality  
534 - Water Quality

*600 - Community Supports; General*

601 - Transportation Services  
602 - Information & Referral Services  
603 - Senior Services  
604 - Prescription Assistance  
605 - Medical Interpretation  
606 - Services for Physical & Developmental Disabilities  
607 - Housing Assistance  
608 - Fuel Assistance  
609 - Food Assistance  
610 - Child Care Assistance  
611 - Respite Care

999 – Other Community Need